# Capital Region Coalition for Digital Inclusion Quarterly Meeting

December 9th | 11:00 - 12:30 PM





## CRCDI Sponsors















## CRCDI Steering Committee















# Ice Breaker

Please introduce yourself, your organization, and share a celebration you've had this year!

# Welcome & Introduction



Caitlin Blockus
Project Manager - Broadband &
Digital Equity
Valley Vision



Navreet Hundal
Project Associate - Broadband &
Digital Equity
Valley Vision

# Housekeeping



Please mute your microphones



Place any direct questions in the chat or raise your virtual hand, and you will be called on



This meeting will allow time for Q & A



This meeting will be recorded and provided within the post-meeting materials

# Agenda

11:00 AM Introduction & Ice Breaker

11:05 AM Updates & Announcements

11:25 AM Coalition Year in Review

11:40 AM Affordable Connectivity Program (ACP) in the Capital Region

11:50 PM ACP Leaders in California

12:25 PM Thank You & Conclusion

## Annoucements

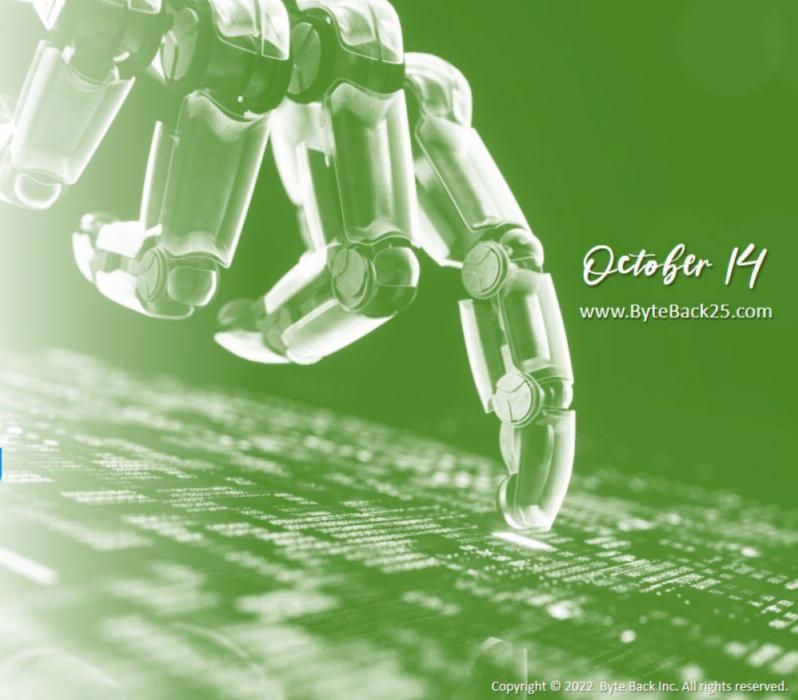
Sacramento State Awarded NTIA Grant for the Connecting Minorities Communities Pilot Program

ByteBack to Introduce a Digital Navigator Program in Sacramento

\$2.5 Million to Marina Vista and Alder Grove Communities for Youth-focused Community Investments, \$1.4 Million Towards Broadband



Celebrating 25 Years of Transforming **Lives Through Technology** 



TO CLOSE THE DIGITAL DIVIDE BY PROVIDING UNDER-RESOURCED COMMUNITIES AN EQUITABLE PATHWAY INTO THE DIGITAL ECONOMY.

WE ACHIEVE THIS THROUGH TRANSFORMATIVE DIGITAL ADVOCACY, DIGITAL LITERACY, & TECH CERTIFICATION TRAINING.

WE ENVISION A WORLD WHERE ALL INDIVIDUALS AND COMMUNITIES CAN FULLY PARTICIPATE IN OUR DIGITAL SOCIETY, DEMOCRACY, AND ECONOMY.







# What are the 360 Digital Navigators?

Byte Back's 360 Digital Navigators is our community-2community approach to closing the digital divide. 360 Digital Navigators are equipped with the skills, resources, and knowledge necessary to support fellow community members with gaining access to the internet and navigating everyday digital tasks imperative to work, health, education, and life opportunities.





www.Byteback.org/DigitalNavigators



Through this initiative we will certify hundreds of direct service workers as Byte Back 360 Digital Navigators and support thousands of community members!



## Who Are Digital Navigators?

- Digital Navigators are trusted members of their communities and play a critical role in bridging
  the digital divide by supporting fellow community members with digital tasks and getting them
  connected to resources such as reliable and affordable internet service, devices, and digital skills.
- Navigators are trained digital equity volunteers or staff who already work in nonprofits, social service agencies, educational and faith-based institutions, libraries, healthcare, and more.
- Navigators help community members identify and successfully access critical online services and resources such as food support, housing, education, employment, childcare, government benefits including the Affordable Connectivity Program (ACP), and more.





## **Training Outline**

Digital Navigators 101: This 4-hour training teaches the fundamentals of adult learning science, effective teaching strategies, and how to work with someone new to the digital world. This training includes:

- 4-hour class focused on adult education, learning theory basics, and evidence-based best practices.
- Includes a 1 to 2-hour post-training check-in to discuss challenges faced while in the community and best practices learned.



## **Training Outline**

**Digital Navigators 102:** This 8-hour training builds upon DN 101 by simulating digital literacy training on key topics Navigators can expect to cover. These include but aren't limited to...

- The basics of the computer & safely navigating the internet
- Emailing & managing computer files
- Microsoft Windows OS (Operating System)
- Navigating educational resources, and other online services
- Telehealth & financial/banking applications
- Common workspace tools like Google Docs, Zoom, and Slack
- In-depth simulations that model Navigators' community-based interactions



## CRCDI's Year in Review

- Capital Region Digital Inclusion Portal Launches
  - Continues to expand through listings and usage
  - moDAT.org/capitalregion
- 4 Coalition Meetings
  - February: Expansion of Coaliton from Sacramento to Capital Region + Portal Launch
  - June: Funding Opportunities for Digital Equity
  - September: Digital Navigators
  - December: Affordable Connectivity Program
- 2 Digital Navigator Programs Joining the Region
  - ByteBack and Connecting Minority Communities Pilot Program
- 4 Workforce Boards Adopt NorthStar Digital Literacy as a Literacy Baseline Measurement Tool
  - SETA, Yolo WIB, Golden Sierra, NCCC
- \$15,000 in funding from Union Bank to support the coalition and digital inclusion portal
- Grant received from CETF focused on digital equity, including ACP expansion

# Affordable Connectivity Program (ACP)

- Federal Communication Commission benefit program that ensures households can afford the broadband needed for work, school, healthcare and more
- Provides a discount of up to \$30 per month toward internet service for eligible households
  - Discount up to \$75 per month for households on qualifying Tribal lands
- Eligible households can also receive a one-time discount of up to \$100 to purchase a laptop, desktop computer, or tablet from participating providers
- Limited to one monthly service discount and one device discount per household

# **ACP** Eligibility

A household is eligible for the Affordable Connectivity Program if the household income is at or below 200% of the Federal Poverty Guidelines, or if a member of the household meets at least one of the criteria below:

- Current Pell Grant Recipient
- Participates in the following programs:
- National School Lunch/National School Breakfast Programs
- SNAP
- Medicaid
- Federal Public Housing Assistance
- WIC
- Veterans Pension or Survivor Benefits
- FCC Lifeline

- Participates in the following programs & lives on Qualifying Tribal Lands
  - Bureau of Indian Affairs General Assistance
  - Tribal TANF
  - Food Distribution Program on Indian Reservations
  - Tribal Head Start

# Capital Region ACP Enrollment Data

	Eligible Households	Enrolled Households - July 2022	Enrolled Households - October 2022	Enrollment Growth
El Dorado	25,272	3,033	3,437	+404 (2%)
Placer	44,796	4,828	5,288	+460 (2%)
Sacramento	248,783	67,996	70,113	+2,117 (1%)
Sutter	17,917	4,245	4,530	+285 (1%)
Yolo	34,653	5,318	5,792	+474 (2%)
Yuba	13,955	4,255	4,641	+386 (3%)
TOTAL:	385,376	89,675	93,801	4,126

# Capital Region ACP Enrollment Data

	Eligible Households	Enrolled Households %	Unenrolled Households - October 2022
El Dorado	25,272	14%	21,835
Placer	44,796	12%	39,508
Sacramento	248,783	28%	178,670
Sutter	17,917	25%	13,387
Yolo	34,653	17%	28,861
Yuba	13,955	33%	9,314
TOTAL:	385,376		291,575

**CA Enrollment Average: 29%** 

**Capital Region Enrollment Average 24%** 

## Capital Region ACP Enrollment Data

Funding this Region is Leaving Behind:

291,575 unenrolled households

x \$30 discount

\$8.75 Million monthly

## **ACP Leaders in California**

**Kurt Peluso**, *EveryoneOn*Senior Director of Programs & Partnerships

**Debbie Shireman**, California Emerging Technology Fund Digital Inclusion Program Director

Claudia Corona, Human-I-T Community Partnership Associate





#### **Our Mission**

EveryoneOn helps unlock social and economic opportunity by connecting families in underserved communities to affordable internet service and devices, and providing digital skills trainings.





#### **Our Impact**



1,000,000+

People connected to the internet



5,000+

Devices distributed



## **HUNDREDS**

Participants in new digital skills trainings in past 3 years

## EveryoneOn 2021-2022 National Study

EveryoneOn released a 3-part series on broadband adoption among low- and lower-middle income households during the pandemic. Read the reports here: <a href="https://www.everyoneon.org/2022-national-research">www.everyoneon.org/2022-national-research</a>

Findings provide guidance to federal, state and local leaders on how to use the \$65 billion in funds from the Infrastructure Investment and Jobs Act to create fair and inclusive approaches to digital equity. The report also provides relevant data to community stakeholders to help inform local digital inclusion initiatives.

The survey was conducted in collaboration with Dr. John B. Horrigan, an expert digital divide researcher, and funded by the Ballmer Group and Microsoft.





## Our Work: Digital Inclusion at Scale



#### National Offer Locator Tool

Digital platform of local low-cost internet service, affordable computers and tablets, and digital skills training sites



#### Enrollment Assistance Hotline

One-on-one bilingual internet enrollment assistance for anyone who wants help enrolling in low-cost internet & the Affordable Connectivity Program



## Internet Connectivity + Device Solutions

Events to facilitate enrollment in low-cost internet programs and to distribute affordable devices



#### Digital Skills Academy

Individual and organizational trainings that build local capacity and equip diverse audiences with the knowledge and skills to harness the power of the internet



#### National + Regional Impact

Cross sector,
geographically focused
partnerships to
innovate new digital
inclusion models and
replicate nationwide





## National Offer Locator Tool

Our Offer Locator Tool connects people to affordable internet and devices offers, and digital skills training sites in their area. Anyone can find low-cost offers in 3 simple steps at <a href="https://www.everyoneon.org">www.everyoneon.org</a>. Those who are eligible could receive a temporary \$30 a month subsidy toward internet and \$100 toward a computer through the Affordable Connectivity Program.



**STEP 1**Enter Zip Code

STEP 2
Select Eligibility Criteria

STEP 3
View Offers and Sign Up





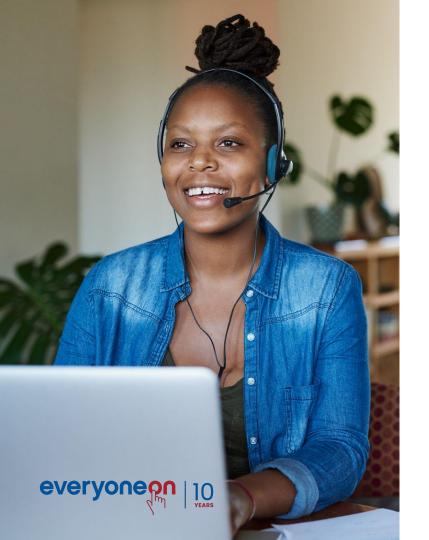
## Internet Connectivity + Device Solutions

Working closely with national and local partners, we create in-person community digital inclusion events:

- Internet enrollment events: bilingual assistance signing up for low-cost internet and the Affordable Connectivity Program
- Computer donation events: source and coordinate distribution of laptops, tablets and Chromebooks









We provide one-on-one internet enrollment assistance in English and Spanish for anyone who wants help enrolling in low-cost internet, including signing up for the Affordable Connectivity Program, if eligible.

People can contact our digital navigators via phone, text or email depending on their preference. All information gathered is kept confidential to guarantee privacy.





## **Digital Skills Academy**

We take a comprehensive approach to ensuring individuals and families living in underserved communities know how, and have the confidence, to use their devices and navigate the internet once they are connected.

Our tailored capacity-building trainings for organizations prepare them to design and implement digital inclusion activities in their communities. Individual participant trainings equip community members with basic to advanced digital skills such as using email, finding information online and submitting resumes.







## **Digital Skills Academy**

#### FOR INDIVIDUALS

#### **Digital Connections**

This program for adults in underserved areas equips participants with foundational digital skills so they feel confident accessing critical services like healthcare, employment opportunities and online educational resources.

#### **Bridges-to-Tech**

Currently in South Salt Lake City, UT; Cleveland, OH; Bellevue, WA; Minneapolis, MN and growing - this program builds pathways to digital resilience and equity, introduces college readiness resources, and exposes participants to tech-based careers to high school students (11th and 12th graders) and adults in underserved communities.



## **Digital Skills Academy**

#### **FOR ORGANIZATIONS**

#### **Digital Inclusion Essentials**

We created a robust introductory digital inclusion workshop for diverse organizations, including nonprofits, K-12-serving organizations, public housing agencies and others, to introduce them to resources, tools, and best practices.

#### **Digital Communities**

Our train-the-trainer instruction equips community-serving organizations to build capacity and bridge the digital divide among their constituents.



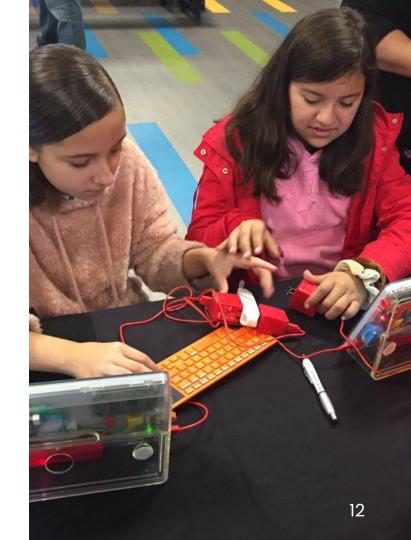


#### **Components for Success**

Our programs are designed to account for the many ways each person learns, their schedules, and to train as many people as possible. Our program provides:

- Materials for self-guided learning
- Group learning in a classroom setting
- One-on-one support from the instructor
- Assistance enrolling in low-cost internet
- Loaner devices or direct donations









# National + Regional Impact

EveryoneOn has national reach and local impact. We leverage cross-sector partnerships and our deep expertise to implement diverse digital inclusion activities. Our model also facilitates our ability to deliver direct service programming such as internet enrollment events, device distributions and digital trainings in multiple states and cities. Partnerships with Microsoft's Airband Initiative (across 8 cities) and Best Buy's National Career Pathways Program are examples of national and regional efforts.





The following highlights EveryoneOn's past and current place-based work in the Bay Area and Los Angeles, and broader California digital inclusion activities.

**EveryoneOn Bay Area** (length: 3 years, status: current)

Funder: GreenLight Fund Bay Area

**Region:** San Francisco Bay Area



#### **EVERYONEON PROVIDES:**



Offer Locator Tool: Connect families to low-cost internet & device offers



**Digital Skills Academy:** Deliver digital skills trainings to individuals (Digital Connections) plus a free device and internet, and to organizations (Digital Inclusion Essentials)



Enrollment Assistance Hotline: Provide 1-1 help enrolling in low-cost internet



**Co-Creation of Local Advisory Board:**Support local growth strategy and resource development



Fostering Digital Equity (length: 2 years, status: current)

**Funder:** Union Bank

**Region:** Bay Area, Los Angeles & San Diego



#### **EVERYONEON PROVIDES:**



Offer Locator Tool: Connect families to low-cost internet & device offers



**Digital Skills Academy:** Deliver digital skills trainings to individuals (Digital Connections) plus a free device and internet, and to organizations (Digital Inclusion Essentials)



**Enrollment Assistance Hotline:** Provide 1-1 help enrolling in low-cost internet



**Enrollment Events:** In-person, low-cost internet enrollment support to the community



Microsoft Partnership (length: 2 years, status: ended)

**Funder:** Microsoft Airband Racial Equity Initiative

**8 Cities: Los Angeles**, Atlanta, Cleveland, Detroit, El Paso, Memphis, Milwaukee & NYC



#### **EVERYONEON PROVIDED:**



Offer Locator Tool: Connect families to low-cost internet & device offers



**Digital Skills Academy:** Deliver digital skills trainings to individuals (Digital Connections) plus a free device and internet, and to organizations (Digital Inclusion Essentials)



**Enrollment Assistance Hotline:** Provide 1-1 help enrolling in low-cost internet



**Enrollment Events:** Give in-person, low-cost internet enrollment support to the community



California Public
Utilities Commission

(length: I year, status: current)

Funder: California Advanced Services Fund, Broadband Adoption Account

**Cities:** Boyle Heights, Los Angeles, San Buenaventura, San Jose, San Joaquin



#### **EVERYONEON PROVIDES:**



Offer Locator Tool: Connect families to low-cost internet & device offers



**Digital Skills Academy:** Deliver digital skills trainings to individuals (Digital Connections) plus a free device and internet



**Enrollment Assistance Hotline:** Provide 1-1 help enrolling in low-cost internet



**Enrollment Events:** Provide in-person, low-cost internet enrollment support to the community



# Ms. Gibbs





# **Ways to Partner**

EveryoneOn partners with government, nonprofits and for-profits across many sectors. Ways to partner with us include:

- Mentor
- Share your story
- Teach a class
- Donate
- Help folks sign up for ACP

# **Our Team**



Norma E. Fernandez CEO



Gaby Andrada
Senior Program Manager, Bay
Area



Nate Antoccia
Director of Operations



Paulina Chavez
Senior Director of Programs +
Special Projects



Russell Hartley Digital Content Associate



Oscar Magaña
Program Manager
Los Angeles



Kurt Peluso
Senior Director of Projects +
Partnerships



Chris Roesner
Director of Finance



Diana Rodriguez
Vice President of
Programs + Strategy

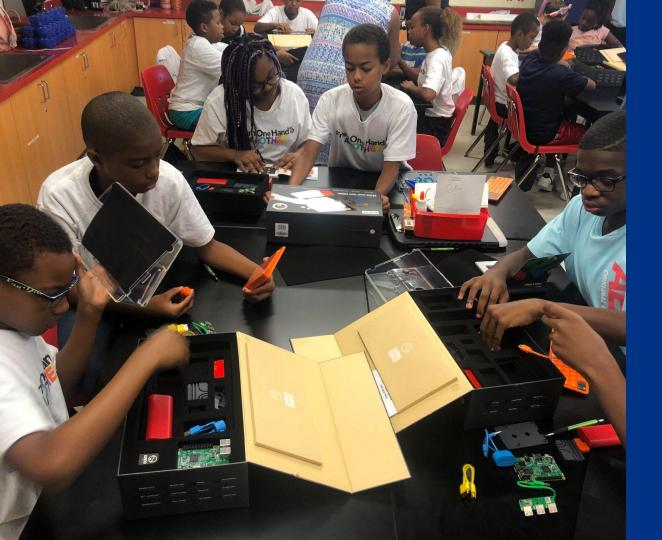


Jessica Scadron
Vice President of
Strategic Communications



De'Kendrea Stamps Program Manager





# Thank You!

Diana Rodriguez Diana@everyoneon.org

> EveryoneOn.org @EveryoneOn









everyoneon 10



### **Human-I-T Mission**

Human-I-T is a social enterprise that creates equitable access to opportunity by providing devices, internet access, digital skills training, and tech support for communities left on the wrong side of the digital divide, while at the same time, empowering businesses and organizations to do good by diverting technology from landfills to protect our planet.



# Addressing the Full Spectrum of the Digital Divide









**Devices** 

Internet Connectivity

Digital Literacy

Tech Support

# Human-I-T Connect





In the 21st century, having access to the internet is the same as having access to opportunity. That's why we offer the chance for you to get connected to broadband internet between \$10 - \$25 per month.

We'll help you navigate reduced-rate programs in your area for free or, if you don't qualify, we can get you set up with a mobile hotspot to ensure everyone in your household has reliable access to the web.

- English and Spanish customer support
- Unbiased guidance based on location
- Assessment of available Internet Service Providers
- Step-by-step support from initial outreach to sign-up completion
- Interceding on household behalf with a service provider if needed

# Affordable Connectivity Program





The Affordable Connectivity Program (ACP) is a Federal Communications Commission program designed to help households who were negatively impacted due the COVID-19 pandemic.

- Provides qualifying households with up to \$30 off their internet bill for 5 years
- The discount covers most low-cost internet offers, allowing families to have a free internet connections or a very reduced bill

#### How can Human-I-T Help:

Assist households sign up to the ACP program through any internet provider

#### ACP Benefits for Human-I-T Offer

- We offer an ACP Eligible mobile hotspot that utilizes the T-Mobile Network.
- We are one of the few providers taking part of the device benefit
  - Recipients can receive up to \$100 off a computer after adopting our hotspot offering
- We provide an alternate verification process to qualify
  - Qualification is quicker and does not require clients to go to the national verifier





Human-I-T can help you apply for low-cost internet and devices through the federally-funded Affordable Connectivity Program

Households who sign up for ACP internet through Human-I-T can get a hotspot with free high-speed Wi-Fi, as well as a laptop, for under \$100.

Scan the QR code call 888.391.7249, or visit our site at human-i-t.org/ac



How to Get Low-Cost Internet and a Laptop through the ACP

#### O Check your eligibility

Your household may qualify for the ACP if your household income is at or below 200% of the Federal Poverty Guidelines or if at least one household member uses assistance programs including Lifeline, CalFresh, Medicaid, SSI, SSID, Section 8, Free or Reduced School Lunch, or others.

#### Complete the enrollment form

There are three ways to begin enrolling in the ACP. Call 888.391.7249, visit human-i-t.org/acp, or scan the QR code on this flyer.

#### You're done!

After you've filled out our form, a representative from Human-I-T will be in touch within one business day to discuss your enrollment options and how to receive your discounted laptop if you're eligible.





Human-I-T puede ayudarle a cali icar a una conexión de internet gratuita o a bajo costo y computadoras a través del Programa de Descuento Para Internet (ACP) financiado por el gobierno federal

Los hogares que se suscriban a la oferta ACP de Human-I-T pueden obtener un Hotspot de alta velocidad Wi-Fi gratis, así como una computadora portátil por menos de \$100.

Escanee el código QR, llame al 888.391.7249 o visite nuestro sitio en human-i-t.org/acp



Cómo obtener Internet a bajo costo y una computadora portáti a través del ACP:

#### O Verifique su elegibilidad

Su hogar puede calificar para el programa ACP si su ingreso familiar es igual o inferior al 200% de las Pautas federales de pobreza o si un miembro del hogar usa programas de asistancia que incluyen Lifeline, CalFresh, Medicaid, SSI, SSID, Sección 8, Program Gratuito de Desayunos y Almuerzos Escolares u otros.

#### 2 Complete el formulario de inscripción

Hay tres maneras de comenzar a inscribirse en el ACP. Llame al 888.391.7249, visite human-i-t.org/acp o escanee el código QR en este folleto.

#### (3) ¡Ya terminaste!

Una vez que haya completado nuestro formulario, un representante de Human-I-T se comunicará con usted dentro de un día hábil para analizar sus opciones de inscripción y cómo recibir su computadora portátil con descuento si es elecible.

# Human-I-T Equip





Qualified households and non-profits can purchase refurbished or new devices at significantly discounted rates through our **human-i-t** store.

#### Desktops:

As low as \$75

#### Laptops and Tablets:

As low as \$100

#### Hotspot:

- One-time charge to purchase the hotspot at \$80
- \$15 a month for service
- No Contract
- Unlimited Data
- Free Technical Support

#### All Devices Come With:

- 1 year of warranty (computers)
- 9 month hardware warranty for hotspots
- l year of Tech support
- Free shipping

# Human-I-T Digital Literacy





- Our Digital literacy course teaches you how to operate your computer, use common programs like e-mail, and navigate the internet on your schedule!
  - A self paced online and course available to you 24/7
  - Available in both Spanish and English.

#### Topics Include:

- How to Use a Mouse
- Keyboard Basics
- Operating Systems such as Windows and Chrome OS
- Internet Safety
- Email Basics

#### Additional Learner Support Includes:

- Live support via phone call, text message and chat Monday through Friday from 8 AM to 5 PM PST
- 1:1 Tutor Support
- Facebook Group and Facebook lives where we add additional skill based topics

Learners who complete the course receive a certificate and discount on a device through our hitconnect.org store.

# Claudia Corona

Community Partnership Associate claudia.corona@human-i-t.org



# Q&A

# Thank you for joining!

Join us for Next Quarter's Coalition Meeting!

Friday March 10, 2023 11:00 AM - 12:30 PM

Register here

For more information, please contact:

Caitlin Blockus: caitlin.blockus@valleyvision.org

Navreet Hundal: navreet.hundal@valleyvision.org

