



Legal Services Careers

Regional Industry Advisory Sector: Public Sector & Public Safety



April 2nd 2026


Thank you

to all of our supporters





Housekeeping

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- ✓ Please stay on  unless you are called on to ask a question
- ✓ Submit all questions and commentary using the chat function
- ✓ This meeting will be recorded and will be provided as part of the post-meeting materials

Welcome & Introduction

Caitlin Blockus

Valley Vision
Workforce Development Senior Project Manager

Diangelo Andrews

Valley Vision
Workforce Development Project Coordinator



Agenda

1:00 PM: Welcome and Introduction

1:15 PM: Labor Market and Trend Analysis

1:45 PM: Cal Law Guest Speaker

2:00 PM: Panel Discussion

2:50 PM: Conclusion and Next Steps

3:00 PM: End

Community College Legal Landscape

Kelly Gould,

Professor at SCC Main Campus
Los Rios Community College District





**SCC Administration Of
Justice Department**



Program Highlights



**Degrees &
Certificate**



**Pathway to Law
School**



Career Outreach

Program Degrees & Certificate

Transfer Degrees

- Associate of Sciences – Administration of Justice
- Associate of Arts – Law, Public Policy and Society

Associate Degree

- Association of Sciences – Administration of Justice

Academic Certificate

- Legal Studies

Program Features



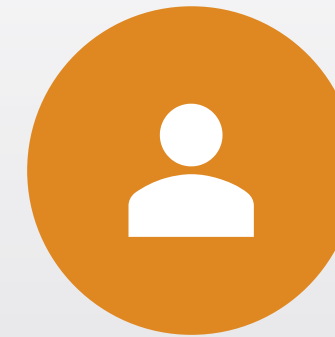
Online Degrees



**Zero Textbook
Cost Degree**



**Law School
Pathway**



**Mock Trial/Jurors
Team**



Career Outreach



**Speaker Series
Events**

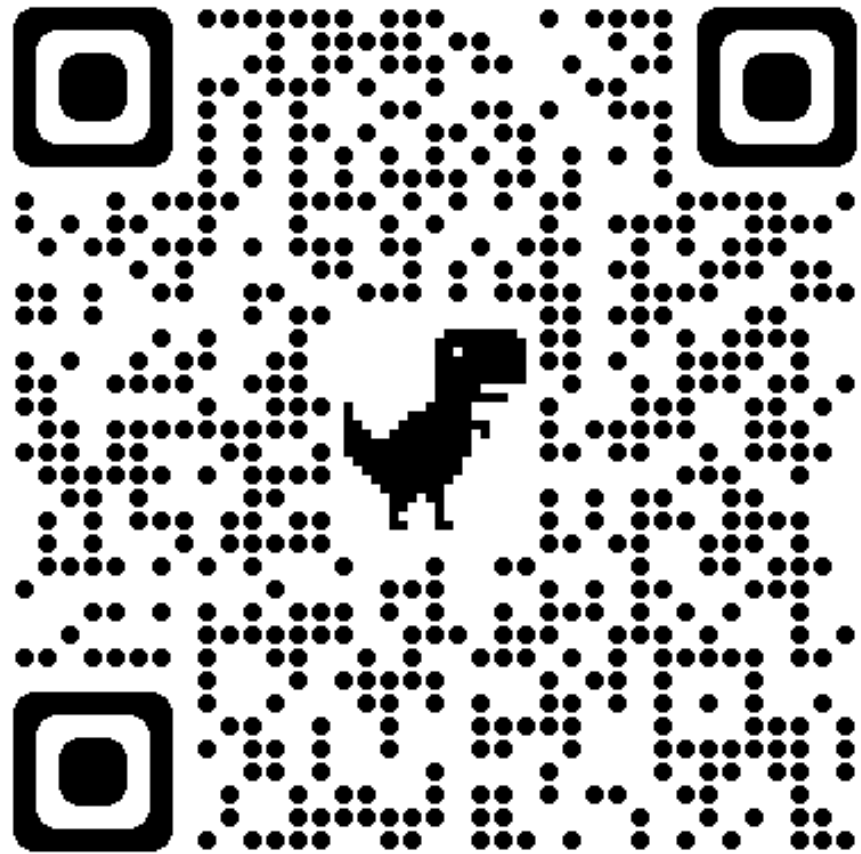


Internships

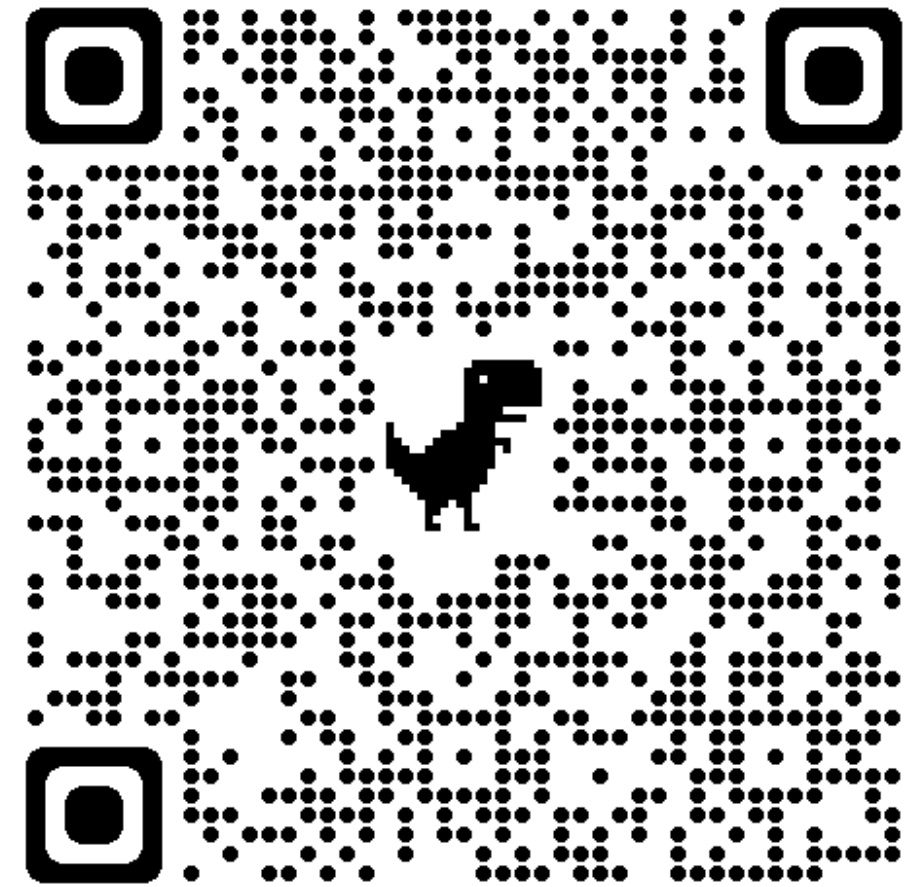


**Public Trial
Events on
Campus**

AOJ Program Page



Law School Pathway



Community College Legal Landscape

Kate Chang

Assistant Professor
American River College,





**ARC Paralegal Studies
program**



AMERICAN RIVER COLLEGE

The Paralegal Studies program at American River College is an ABA-approved career education program designed to prepare students for paralegal work in the legal field. Each semester, we serve approximately 300 students with an emphasis on practical skills, ethical training, and workplace readiness. For more than 30 years, the program has provided the Sacramento region with highly trained paralegals who support law firms, courts, government agencies, and nonprofit organizations. Our focus remains on aligning legal education with the evolving needs of the profession and the communities it serves so that our graduates are prepared not just for today's roles, but for the future of legal work as well.

Labor Market Assessment

Anna Hoehenrieder

Research Analyst

Greater Sacramento Center of Excellence for Labor
Market Research



Legal Services

Anna Hoehenrieder, Research Analyst

North (Greater Sacramento)
Center of Excellence for Labor Market Research

Thursday, April 2, 2026



CENTER OF EXCELLENCE
FOR LABOR MARKET RESEARCH



Presentation Overview

- About COE
- Top Occupations
- Job Postings & Future Trends
- Postsecondary Educational Training
- Conclusion & Resources

The Centers of Excellence for Labor Market Research



Region	Regional Director
North Far North	Ebony J. Benzing (North)
	Sara Phillips (Far North)
Bay Area	Marcela Reyes
Central Valley/Motherlode	Patricia Salinas
South Central Coast	Jacob Poore
Los Angeles	Luke Meyers
Orange County	Jesse Crete
Inland Empire/Desert	Shannon Moran
San Diego/Imperial	Tina Ngo Bartel
Statewide	Laura Coleman

Our Research Focus

We Use Data From...

Industries &
Businesses

Occupations &
Jobs

Wages &
Earnings

Education &
Training
Requirements

Credentials

Skills

Emerging
Trends

To Answer Questions Like...

What is the job outlook for students?

Which jobs pay a living wage?

What skills and credentials are needed?

Where are there opportunities for career mobility?

And others.

And Support...



Invest in new and relevant programs



Review and modify existing programs



Assessing regional labor market needs



Support applications for grants and other funds

Summmarizing Legal Services

Top Occupations

Top Middle-Skill Occupations

Occupation	2024 Jobs	5-Yr Projected Job Growth	5-Yr Annual Openings
Paralegals and Legal Assistants	3,214	8%	400
Court, Municipal, and License Clerks	2,390	9%	283
Legal Secretaries and Administrative Assistants	1,421	5%	212
Interpreters and Translators	716	2%	69
Title Examiners, Abstractors, and Searchers	411	0%	40
Legal Support Workers, All Other	398	8%	45
Court Reporters and Simultaneous Captioners	250	5%	27

Top Middle-Skill Earnings

Occupation	Entry-Level Hourly Earnings	Median Hourly Earnings	Typical Entry Level Education
Paralegals and Legal Assistants	\$28.78	\$36.97	Associate's degree
Court, Municipal, and License Clerks	\$25.86	\$29.59	High school diploma or equivalent
Legal Secretaries and Administrative Assistants	\$24.07	\$29.11	High school diploma or equivalent
Interpreters and Translators	\$26.81	\$32.31	Bachelor's degree
Title Examiners, Abstractors, and Searchers	\$28.31	\$35.60	High school diploma or equivalent
Legal Support Workers, All Other	\$29.45	\$40.93	Associate's degree
Court Reporters and Simultaneous Captioners	\$24.93	\$47.34	Postsecondary nondegree award

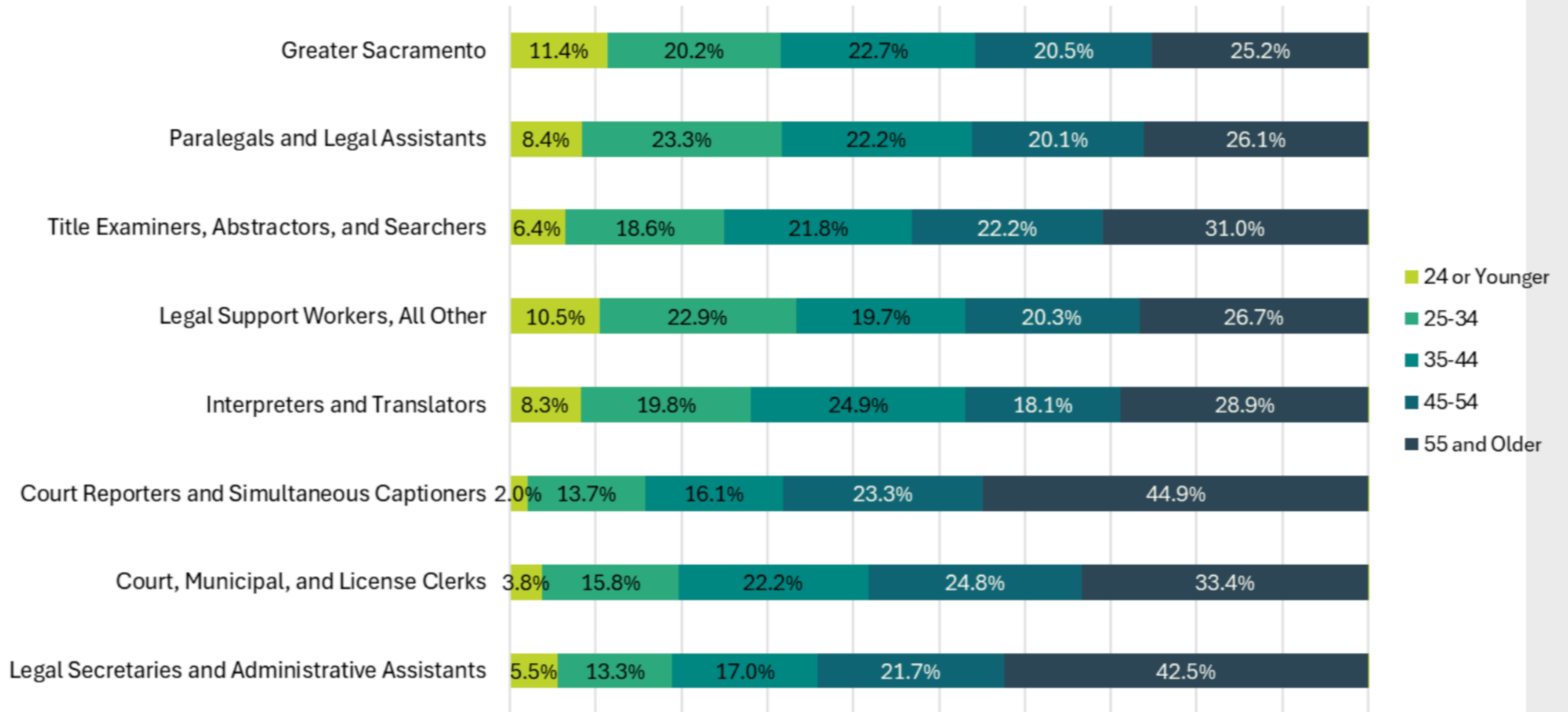
Top Aligned Industries

Occupation	Top Industry of Employment	2nd Industry of Employment	3rd Industry of Employment
Paralegals and Legal Assistants	Offices of Lawyers - 61%	State Government - 19%	Local Government - 6%
Court, Municipal, and License Clerks	State Government - 59%	Local Government - 39%	Offices of Lawyers - 1%
Legal Secretaries and Administrative Assistants	Offices of Lawyers - 52%	State Government - 31%	Local Government - 9%
Legal Support Workers, All Other	State Government - 65%	Offices of Lawyers - 13%	Federal Government - 8%

Top Aligned Industries

Occupation	Top Industry of Employment	2nd Industry of Employment	3rd Industry of Employment
Title Examiners, Abstractors, and Searchers	Offices of Lawyers - 50%	Direct Property and Casualty Insurance Carriers - 16%	Direct Title Insurance Carriers - 4%
Court Reporters and Simultaneous Captioners	State Government - 61%	Local Government - 12%	Document Preparation Services - 7%
Interpreters and Translators	All other Professional, Scientific, and Technical Services - 18%	Elementary and Secondary Schools - 15%	State Government - 13%

Demographics: Age



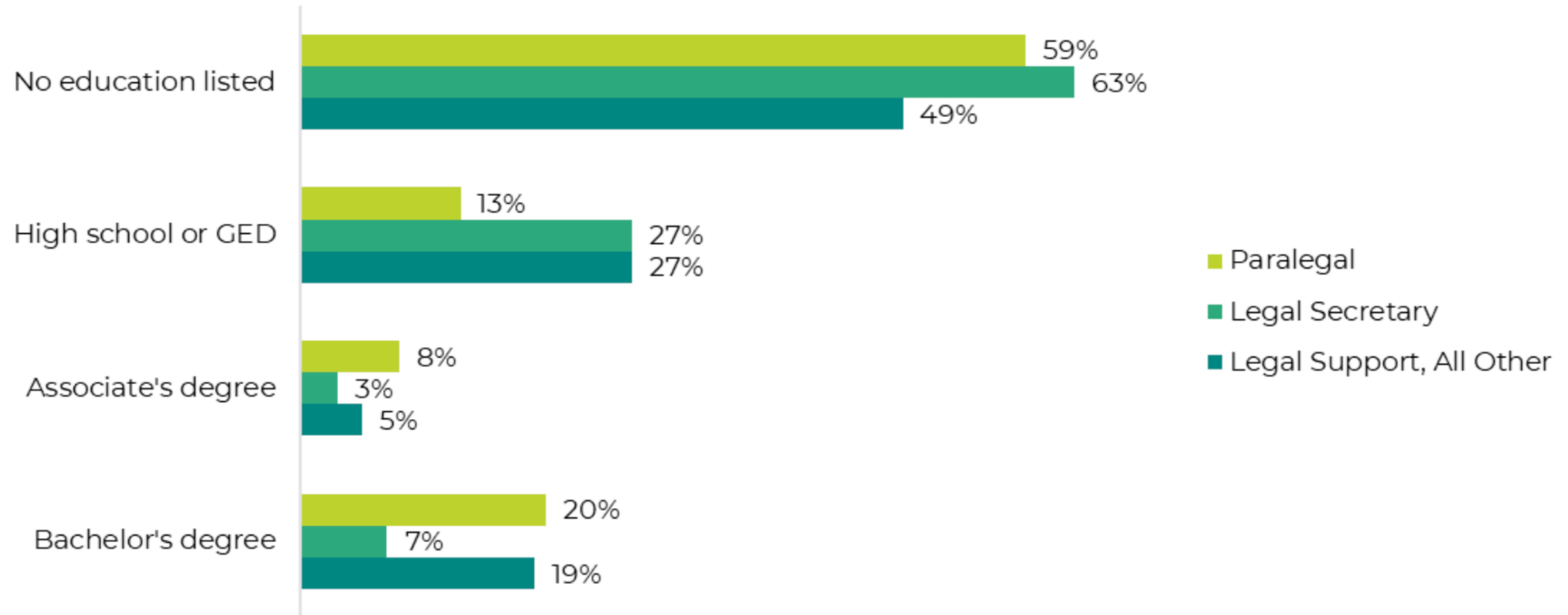
Job Postings Analysis

- Online advertisements, March 2025-February 2026
- Excludes staffing companies

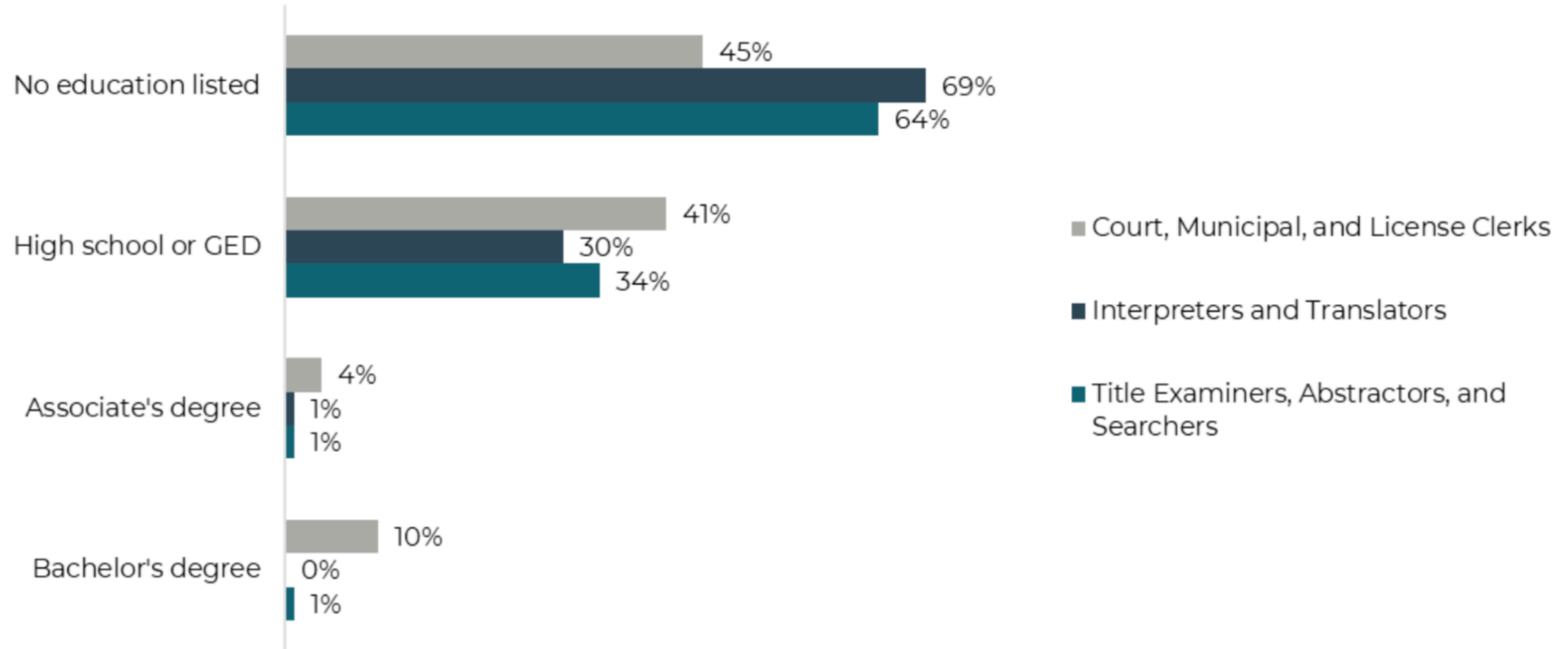
Middle-Skill Job Postings

Occupation	Job Postings	Median Hourly Advertised Salary
Paralegals and Legal Assistants	484	\$32.86
Court, Municipal, and License Clerks	73	\$24.00
Legal Secretaries and Administrative Assistants	236	\$34.09
Interpreters and Translators	90	\$29.91
Title Examiners, Abstractors, and Searchers	76	\$27.45
Legal Support Workers, All Other	64	\$28.80
Court Reporters and Simultaneous Captioners	9	\$48.98

Employer Preferred Education



Employer Preferred Education



Top 10 Software Skills

Paralegals, Legal Secretaries, and Legal Support Workers

- Microsoft Office
- Document Management Systems
- Law Practice Management Software
- Westlaw (Legal Research)
- Adobe Acrobat
- LexisNexis
- Productivity Software
- Case Management Systems
- DocuSign
- CaseMap

Other Workers

- Microsoft Office
- Productivity Software
- Case Management Systems*

*Just for Court, Municipal, and License Clerks



Top 10 Specialized Skills

Paralegals, Legal Assistants, Administrative Assistants, Legal Secretaries, and Other Legal Support Workers

- Legal Discovery
- Legal Depositions
- Proofreading
- Case Management
- Calendar Management
- Trial Preparation
- Calendar Management
- Civil Law
- Administrative Support
- Mediation
- Billing

Court Reporters and Simultaneous Captioners

- Transcribing
- Court Proceedings
- Shorthand
- Stenotype

Title Examiners, Abstractors, and Searchers

- Real Estate
- Liens
- Registration
- Auditing
- Accounting
- Underwriting
- Mortgage Loans
- Purchasing
- Title Processing
- Easement
- Data Entry

Court, Municipal, and License Clerks

- Court Procedures
- Proofreading
- Cash Register
- Issuing Receipts
- Accounting
- Appeals
- Calendar Management
- Data Entry
- Records Management
- Statistics

Skills for Interpreters

Interpreters

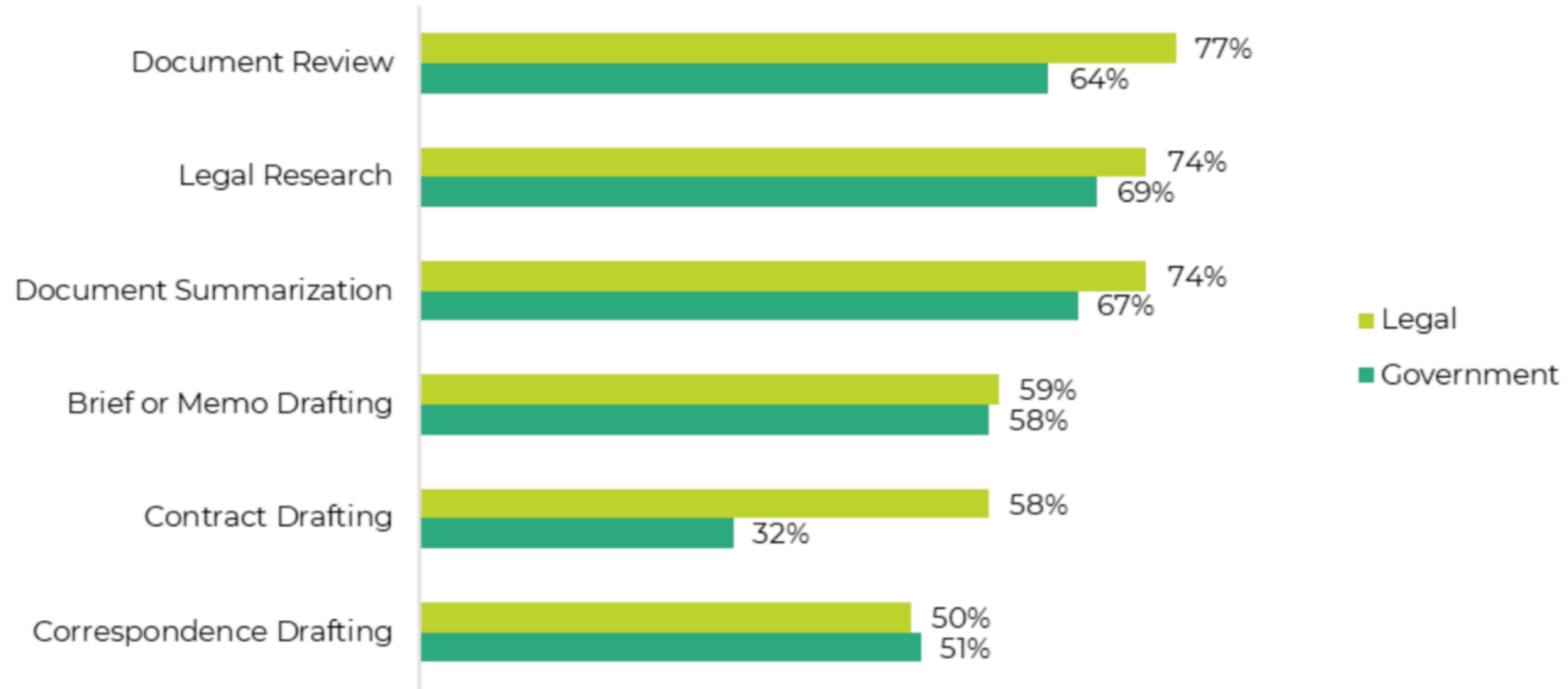
- Language Translation
- Social Work
- Language Interpretation
- Transcribing
- Physical Stamina
- Human Services
- Proofreading

Top Languages

Spanish
American Sign Language
Russian
Arabic
Ukrainian
Mien
Farsi
Mandarin

AI and Legal Professions

Thomas Reuters 2025 Survey of Legal Professionals



Tasks Best and Least Suited to AI

Best Suited	Least Suited
Summarizing and Scanning Documents	Ethical decision-making
Finding relevant precedents and judicial patterns	Client Interactions
Draft standard agreements and refine verbiage	Asking good clarifying questions
Extract and compare data from multiple sources	Quality and accuracy verification
	Applying institutional knowledge



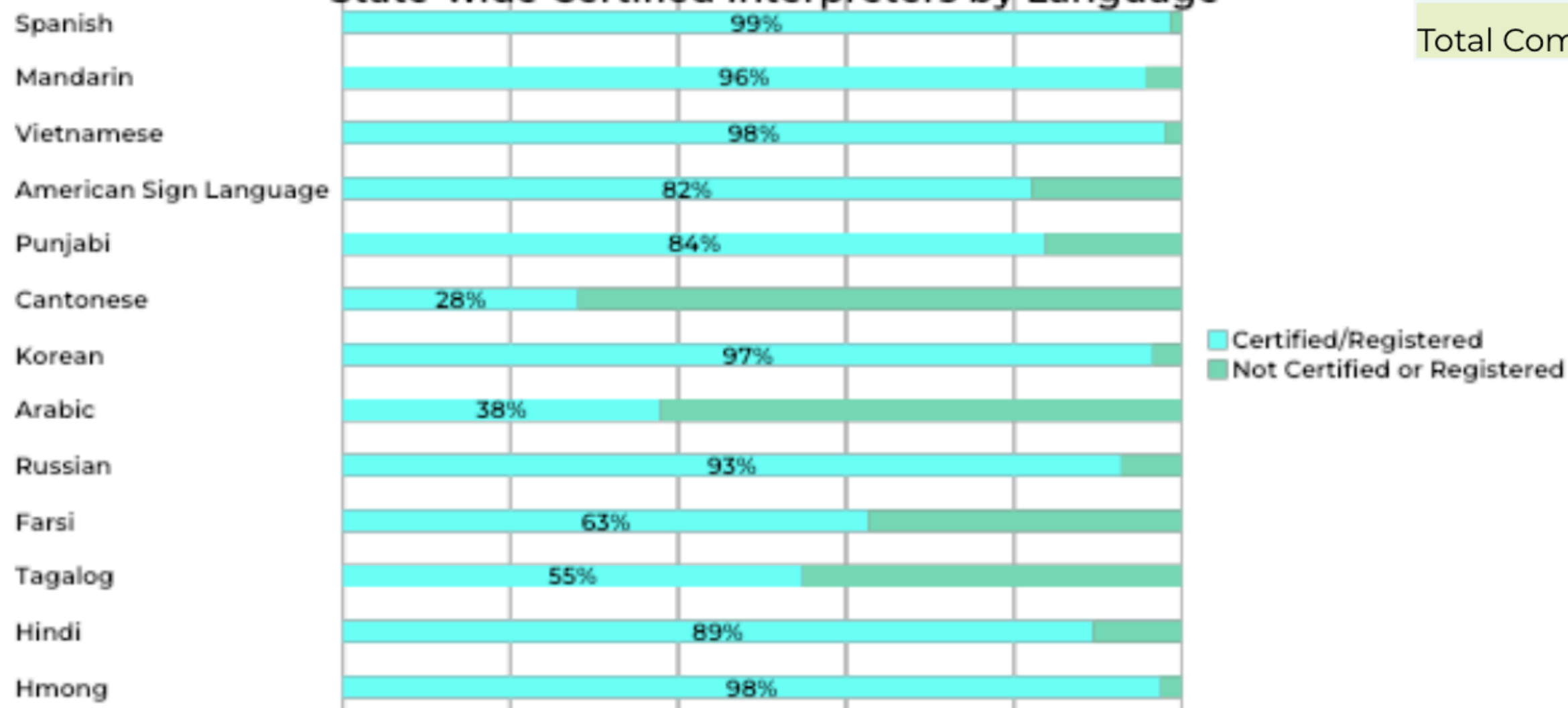
Court Interpreter Shortage

- Interpreters earn more when employed by the courts.
- Court interpreters tend to be older
- Remote interpretation has fallen since its peak in 2020-2021
- Courts must generally employ a certified court interpreter who passed the English written exam and the Bilingual Interpreting Exam

Compensation for Court Interpreter in Sacramento County

Average Annual Salary	\$94,753.44
Court Retirement	\$35,864.18
Medical and Other Benefits	\$23,092.16
Court Tax Contribution	\$7,248.63
Total Compensation	\$160,958.41

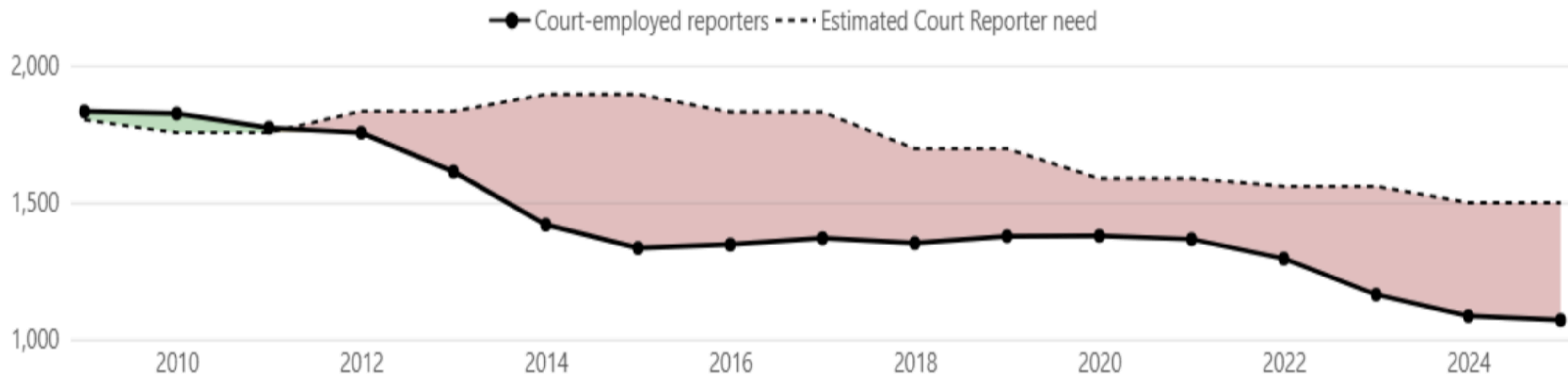
State-wide Certified Interpreters by Language



“California Court Interpreter Workforce Study.” 2025. California Courts Language Access Services. December 17, 2025.
<https://languageaccess.courts.ca.gov/publication/california-court-interpreter-workforce-study>.

Court Reporter Shortage

- Currently 4,600 court reporters hold an active license in CA, down from 7,500 in 2010
- Assembly Bill 156 allows voice reporters
- Occupation with strong unionization (Service Employees International Union)
- Ban on recording in courtrooms in California
- Felony criminal proceedings get priority for court reporters
- Assembly Bill 882 would temporarily lift the ban on recording civil cases for 3 years



"Shortage of Court Reporters in California." 2025. California Courts Judicial Branch of California.
<https://courts.ca.gov/news-reference/research-data/shortage-court-reporters-california>.

Programs & Supply

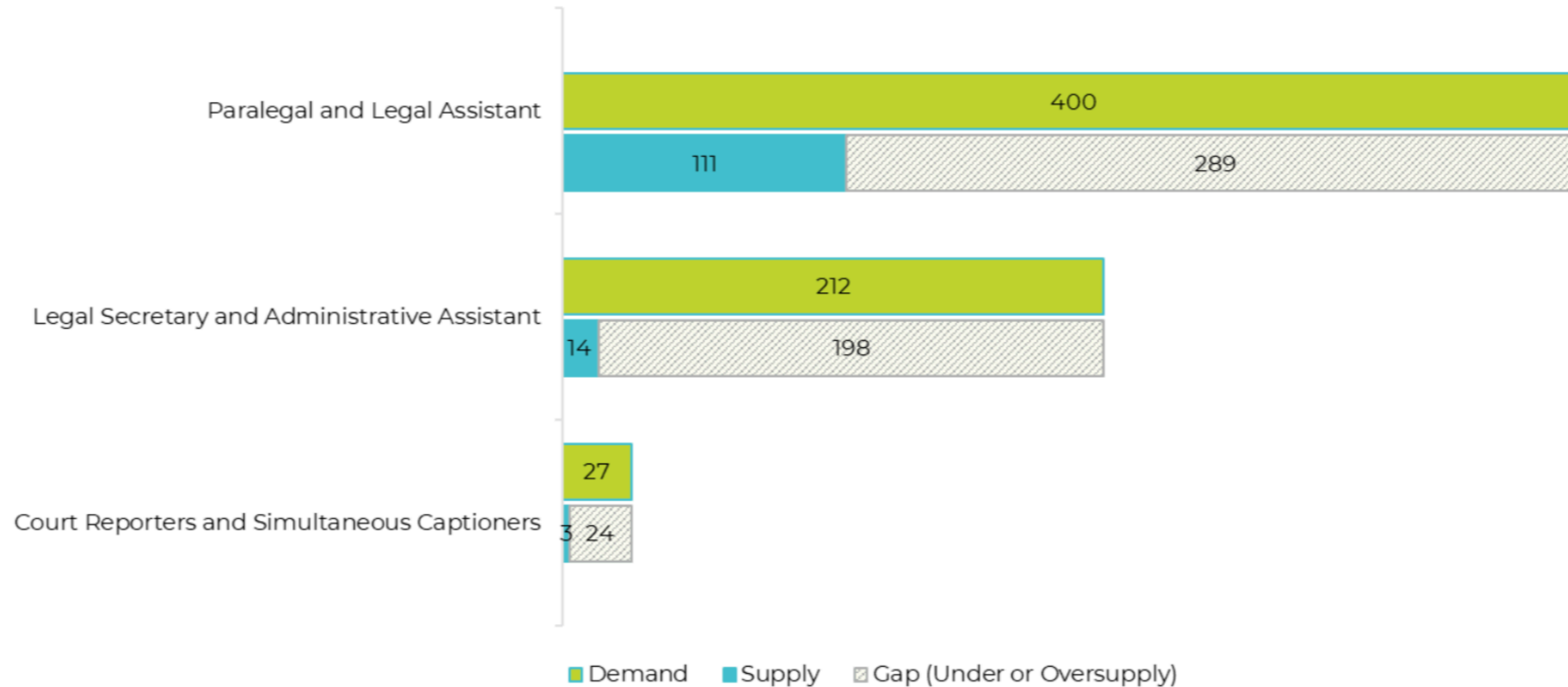
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Active Programs

Type of Program	Postsecondary Institution	Type of Award
Interpreter/ Translator (American Sign Language Interpreting)	American River College	Associate Degree
Paralegal	American River College	Associate degree, 30-unit certificate
Law, Public Policy, and Society	Folsom Lake College	Associate for Transfer
Law, Public Policy, and Society	Sacramento City College	Associate for Transfer
Legal Studies	Sacramento City College	Certificate
Legal Admin Assistant/ Secretary	MTI College	<1 year certificate
Legal Assistant/ Paralegal	MTI College	Associate Degree
Court Reporting and Captioning	Charles A Jones Career and Education Center	1-2 year certificate



Supply Demand Gap



Conclusion

- ❖ Prepare students to use AI for tasks like scanning and summarizing documents while knowing the limits of AI
- ❖ Ensure students are strong in soft skills and show flexibility
- ❖ Address shortages in court reporting and interpreting
 - Awareness
 - Preparation for certification

Thank You!

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Visit Our Website:

[Home - Centers of Excellence for Labor Market Research](#)

Or <https://coeccc.net>

Related Resources

Priority Jobs and Programs in Greater Sacramento

- <https://coeccc.net/greater-sacramento/2025/08/priority-jobs-and-programs-in-greater-sacramento/>

Data Sources & Notes

- Traditional labor market information data is sourced from Lightcast, a labor market analytics firm. Lightcast's occupational employment data are based on final Lightcast industry data and final Lightcast staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and non-QCEW employee classes of worker) and the American Community Survey (self-employed and extended proprietors). For more information, see <https://lightcast.io/>.
- The Bureau of Labor Statistics (BLS) provides information about education and training requirements for hundreds of occupations. BLS uses a system to assign categories for entry-level education, work experience in a related occupation, and typical on-the-job training to each occupation for which BLS publishes projections data. For more information, visit <https://www.bls.gov/emp/documentation/education/tech.htm>.
- The CCCC Management Information Systems (MIS) Data Mart provides information about students, courses, student services, outcomes, and faculty and staff. For more information, visit <https://datamart.cccco.edu>.
- The Chancellor's Office Curriculum Inventory System (COCI) collects data on courses and programs offered by the California Community Colleges. For more information, visit <https://coci2.ccctechcenter.org/>.
- The National Center for Education Statistics (NCES) Integrated Postsecondary Education Data System (IPEDS) collects data from providers of postsecondary education, including the number of postsecondary awards earned (completions). For more information, visit <https://nces.ed.gov/ipeds/use-the-data/survey-components/7/completions>.

Data Sources & Notes

- “AB 882: Electronic court reporting.” 2025. Cal Matter Digital Democracy. https://calmatters.digitaldemocracy.org/bills/ca_202520260ab882
- “California Court Interpreter Workforce Study.” 2025. California Courts Language Access Services. December 17, 2025. <https://languageaccess.courts.ca.gov/publication/california-court-interpreter-workforce-study>.
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- Sabalow, Ryan. 2025. “‘It’s Outraging’: How California’s Shortage of Court Reporters Bogs down the Justice System.” CalMatters. June 26, 2025. <https://calmatters.org/politics/2025/06/california-court-reporter-shortage/>.
- “Shortage of Court Reporters in California.” 2025. California Courts Judicial Branch of California. <https://courts.ca.gov/news-reference/research-data/shortage-court-reporters-california>
- “Voice Writers - Court Reporters Board of California.” 2023. Ca.gov. 2023. https://www.courtreportersboard.ca.gov/lawsregs/voice_writers.shtml
- Williamson, Joely. 2025. “The Rise of AI in Legal Practice: Opportunities, Challenges, & Ethical Considerations.” Colorado Technology Law Journal. March 21, 2025. <https://ctlj.colorado.edu/?p=1297>.

Guest Speaker

Kaitlin Jackson

California Law Pathways

Director



Industry Panel Discussion

Caitlin Blockus

Valley Vision

Senior Project Manager



Industry Panel Discussion



Jeff Henderson

Recruitment Manager
California Department of
Justice



David Delaini

Professor, Attorney
Sacramento City College



Rick Heyer

Supervising Attorney, Felony
Division
Sacramento County Public
Defender's Office



Kimberly Clark

HR Director
Downey Brand LLP



Gustavo Figueroa

Deputy District Attorney
Yolo County District
Attorney's Office

Highlighting Local Programs: Connecting through Handshake at Los Rios

Introducing Handshake at Los Rios Community College District

Handshake is a modern platform designed to connect employers with student talent across the Los Rios Community College District, comprising American River, Cosumnes River, Folsom Lake, and Sacramento City Colleges. Handshake provides a pathway to a diverse, skilled, and eager workforce ready for internships, apprenticeships, part-time, and full-time roles.



Unlock Opportunities with Handshake

Post Jobs & Internships

Efficiently post jobs and internships with a seamless process. Schedule start and end dates, track applicants, and manage hiring all in one place. Reach over 70,000 students districtwide.

Engage Directly with Students

Search for candidates by major, skills, and interests. Message students directly to promote opportunities and encourage them to apply. Connect with your future workforce.

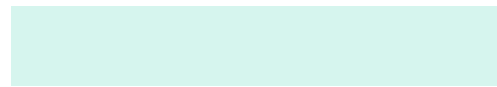
Attend Career Fairs

Meet students at in-person and virtual career fairs. Offer employer information sessions to highlight your organization and career pathways. Take part in on-campus hiring events and panels.

Build Your Brand

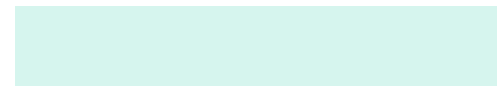
Customize your Handshake profile with your logo, company description, and testimonials. Gain visibility as an employer of choice for early talent in the public sector and beyond.

Join a Thriving Network & Get Started



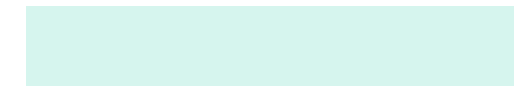
Growing Network

Join 6,000+ employers and 34 California Department agencies already using Handshake, including the California Department of Justice and the California Department of Motor Vehicles. Be among leading recruiters.



Simple Steps

Visit joinhandshake.com and select "Employers." Search for Los Rios Community College District and connect. Post your opportunities and start hiring! It's straightforward.



Personalized Assistance

Need support? Contact the Career Center or Work Experience and Internship Program (WEXP) office at any Los Rios college for personalized assistance. Benefit from personalized guidance.

Thank you for joining!

For more information, please contact:

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Caitlin Blockus, Senior Project Manager, Valley Vision
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Fill out our survey and
let us know what you
think!