



JOB ANNOUNCEMENT

March 2026

Position: Managing Director, Prosperity Programs

Applications Due: Open until filled

Who We Are

Valley Vision is a nonprofit with decades of experience in addressing the Capital Region's biggest challenges with coordinated solutions. Through collaboration and partnerships, Valley Vision serves as a regional convener and activator across many intersected domains, seeking to co-equally advance economic, environmental, and equity outcomes. Bringing a strong research and analytic approach to projects, Valley Vision works closely with agencies and organizations at the local, regional, state and national levels to bring resources, knowledge and positive outcomes to our communities.

Managing Director Position Available

Valley Vision is seeking a highly motivated individual to join us as our Managing Director. This is a senior leadership level position that works to implement the strategic goals and objectives of the organization, provides the CEO with strategic and tactical counsel, supervises and mentors staff to execute organizational and programmatic needs, and seeks to secure funding to implement programming. The Managing Director provides leadership to large projects, as well as functional areas within the organization. Key priorities include:

- Leading the delivery and ongoing sustainability of the We Prosper Together inclusive economic development initiative.
- Leading the delivery and ongoing sustainability of our workforce development impact area.
- Building and nurturing ecosystems that support the expansion of priority industry sectors within the greater Sacramento region.
- Orchestrating alignment between industry and workforce development systems.

The desired candidate will have a passion for advancing the prosperity and well-being of all residents. The desired candidate must be able to thrive in a fast-paced, collaborative, and generative environment. Individuals with experience leading systems change and high-stakes collaborative efforts are encouraged to apply.

Responsibilities of Valley Vision's Managing Director include:

- Designing and overseeing the implementation of projects and initiatives to fulfill the desired outcomes of the We Prosper Together initiative and workforce development programs.

- Providing strategic and tactical counsel, coordination, and necessary staff support to execute organizational and programmatic needs.
- Securing funding to sustain the We Prosper Together initiative, workforce system development, and related programming.
- Expanding partnerships and mobilizing external stakeholders to advance Valley Vision priorities.
- Serving as an effective spokesperson and thought leader in the greater Sacramento region and beyond.
- Effectively managing and mentoring staff and contractors.
- Managing the organization's financial resources within their control.
- Advising CEO and COO on organizational and operational practices to optimize performance, compliance, and workplace culture.

To hold this position, you must...

- Be able and willing to regularly travel within the greater Sacramento region
- Be able to work some flexible hours (e.g. evenings and occasional weekends)
- This is a hybrid position, with some in-office work requirements. Valley Vision's office is located at 3400 3rd Avenue, Sacramento.

This is a full-time, exempt position that works in collaboration with the CEO, other members of the leadership team, Board of Directors, and staff to accomplish the goals of the impact area and organization.

Benefits & Compensation:

- Salary range is \$135,000 - \$165,000 per year
- Full benefits package including health, dental, vision, and life
- 401K retirement plan with 4% employer contribution
- Access to Valley Vision's Employee Assistance Program
- Cell phone stipend of \$75 per month
- 16 paid holidays per year
- 15 days of paid vacation
- 10 days of sick time
- Paid time off to volunteer
- Flexible work environment

Respond By:

Position is open until filled. Interested candidates are encouraged to apply as soon as possible.

Interested individuals must submit a cover letter, resume, and three references in Microsoft Word or PDF format to hr@valleyvision.org. Please indicate "Managing Director Application – [Your Name]" in the subject line of your email submission.

Equal Opportunity Employer Statement:

Valley Vision is committed to a diverse and inclusive workforce and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, religious creed, color, national origin, ancestry, ethnicity, physical disability, mental disability, medical condition, age, marital status, sex, sexual orientation, gender, gender identify and/or expression, pregnancy, childbirth, marital status, or status as a veteran.